

## Message Text

UNCLASSIFIED

PAGE 01 TAIPEI 01407 080432Z  
ACTION EA-12

INFO OCT-01 ISO-00 EB-08 /021 W  
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P R 080355Z MAR 78  
FM AMEMBASSY TAIPEI  
TO USDOC WASHDC PRIORITY  
INFO SECSTATE WASHDC 6670

UNCLAS TAIPEI 1407

E.O. 11652: N/A  
TAGS: BEXP, TW  
SUBJECT: FOREIGN BUYER PROGRAM: CETDC MACHINE TOOL MISSION

REF : (A) USDOC 4357 (B) TAIPEI 1311

1. EMBASSY AND CETDC APPRECIATE USDOC'S ADVANCE WORK (PARA 3 REFTEL A) WITH NATIONAL MACHINE TOOL BUILDERS ASSOCIATION FOR PLANT TOURS AND APPOINTMENTS. THE TAIWAN FIRMS ON THE COMBINED SELLING A BUYING MISSION WILL ACTUALLY BE EXHIBITING IN TAIWAN SECTION OF WESTEC 78. ALL WILL BE ARRIVING IN LOS ANGELES BY MARCH 13 TO SET UP FOR THIS TRADE SHOW AND SOME MAY BE ABLE TO SCHEDULE PURCHASING APPOINTMENTS ON WEST COAST PRIOR TO MARCH 20 OPENING DATE. ALL WILL BE FREE FOR APPOINTMENTS AFTER CLOSE AND DISMANTLING OF EXHIBITS AT WESTEC. EACH COMPANY WILL BE TRAVELING SEPARATELY PROCEEDING EASTWARD THROUGH US AND BACK TO TAIPEI VIA WESTERN EUROPE, WHERE ANY LEFTOVERS ON SHOPPING LIST WILL BE PURCHASED. LEADER OF "TAIWAN MACHINE TOOL BUILDERS GROUP" IS DICK MOU WHO ARRIVING IN LOS ANGELES MARCH 9. HE IS APPARENTLY BETTER VERSED ON SELLING SIDE BUT IS PRESUMABLY SENSITIZED BY NOW TO IMPORTANCE OF PURCHASING EFFORT. HE CAN ALSO BE REACHED AT L.A. FAR EAST TRADESERVICE OFFICE.

2. NAMES OF COMPANIES, INDIVIDUALS AND TYPES OF MACHINES TO BE BOUGHT (IN THOUSANDS OF US DOLLARS) ARE AS FOLLOWS:  
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CHUN ZU MACHINERY INDUSTRY CO., LTD. OF TAIWAN, CHAIRMAN OF BOARD T. N. SUN AND CHIEF DESIGNER W. H. LIN, ROTARY SURFACE GRINDING MACHINE (25), PRECISION SURFACE GRINDER (25), NO. 3 MILLING MACHINE (25), DIE BRAKE UNIT - 32 SETS (10), PNEUMATIC INSTRUMENTS - 30 SETS (5) AND HYDRAULIC PARTS FOR CONTROL SYSTEM (25); THE FAR EAST MACHINERY CO., LTD. OF CHIAYI, DR. K. C. CHUANG, GENERAL ELECTRIC

AND BENDIX NC CONTROL BOXES (1,200), NC MACHINING CENTER (150), TABLE GRINDER (100), AUTOMATIC THREAD GRINDER(150), SURFACE GRINDER (50) AND TURRET LATHE (6); GOODWAY MACHINE CORP. OF TAICHUNG, HSIEN, T. H. YANG, HORIZONTAL BORING MACHINE (40), CYLINDRICAL GRINDER (20) AND SURFACE GRINDER (50); KENTINDUSTRIAL CO., LTD. OF TAIPEI, CHAIRMAN OF BOARD C. S. LU, SINGLEHOUSING PLANER (180), NO. 3 MILLING MACHINE (25) AND INSPECTION INSTRUMENT (150); KING KONG IRON WORKS LTD. OF TAIPEI, CHARLES JUI-CHANG CHANG AND GEN. MGR. US BRANCH DR. DANIEL LIN, THREE MACHINING CENTERS (600), TWO THREAD GRINDERS (300), THREE DOUBLE HOUSING PLANERS (750), THREE NO. 3 MILLING MACHINES (75), TABLE GRINDERS (200) AND TWO HORIZONTAL BORING MACHINES (100); LIAN FENG MACHINE CO. OF FENG YUAN, CHAIRMAN OF BOARD K. H. HO AND GEN. MGR. PAUL CHANG, MACHINING CENTERS (150), THREAD GRINDING MACHINES (150), SURFACE GRINDERS (100), PLANERS (300) AND TABLE GRINDER (200); PAO CHUAN MACHINERY INDUSTRY CO., LTD. OF TAICHUNG, FU HSIUNG CHEN, BORING MILL (50), NC MILLING MACHINE (90), CYLINDRICAL GRINDER (30), THREE LATHES (18) AND SURFACE GRINDER (50); SAN SHING HARDWARE WORKS CO., LTD. OF TAINAN, R. K. HSIEH, HYDRAULIC INSTRUMENTS & PARTS (500), PNEUMATIC INSTRUMENT (300), TWO ROTARY SURFACE GRINDERS (50), THREAD GRINDERS (300), DOUBLE HOUSING PLANERS (600) AND SURFACEGRINDERS (75); SHYE SHING MACHINERY MFG. CO., LTD. OF TAICHUNG, IEN-CHANG LAI, CYLINDRICAL GRINDER (40), UNCLASSIFIED

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RADIAL DRILLING MACHINE (15), CUTTING TOOL (3), INSPECTING INSTRUMENT (15), VERTICAL MILLING MACHINE (25), HORIZONTAL BORING MACHINE (65) AND SURFACE GRINDER (80); TASHING MACHINE WORKS LTD. OF TAIPEI, S. C. CHEN, THREE NC MACHINING CENTERS (450), GENERAL ELECTRIC NC CONTROL BOXES (1,500), TWO THREAD GRINDERS (300) AND TWO PLANERS (400); TAICHING MACHINERY WORKS CO., LTD. OF TAICHUNG, EXCL. US AGENT IS TAIWAN MACHINERY DISTRIBUTING CO., INC. OF COMPTON, CA, DOUBLE HOUSING PLANING MACHINE (200), SINGLE HOUSING PLANING MACHINE (180), VERTICAL MILLING MACHINE (20), SURFACE MILLING MACHINE (20), SURFACE GRINDER (50), CYLINDRICAL GRINDER (30), INTERNAL GRINDER (30) ANDGEARTOBBING MACHINE (40); TAKANG INDUSTRY CO., LTD. OF TAICHUNG, MARKETING MGR. SAMUEL LAI AND MECH. ENG. JEN DONG LIN (ASSISTANCE PROVIDED IN EXPEDITING US VISAS), SURFACE GRINDERS (100), GEAR HOBBING MACHINE (40), VERTICAL MILLING MACHINE (25) AND CYLINDRICAL GRINDER (30); AND YEONG CHIN MACHINERY INDUSTRIES CO., LTD. OF FENG YUAN, CM H. CHEN, DOUBLE HOUSING PLANER (500), NC MACHINING CENTER (540), THREAD GRINDER (200), HORIZONTAL BORING MACHINE (80) AND NC CONTROL BOXES (1,500).

3. IN ORIGINAL HAND-WRITTEN PRODUCT LISTINGS OF CETDC "BORINING" WAS CONSISTENTLY USED; EMBASSY HAS CHANGED THIS TO "BORING". FOURTEENTH FIRM -- NOT LISTED ABOVE, BECAUSE NO PRODUCTS WERE SPECIFIED -- IS CHANG CHUN HSIUNG ENTERPRISES CO., LTD. OF TAICHUNG, REPRESENTED AT WESTEC BY MR. CHANG CHUN HSIUNG. ACCORDING TO CETDC'S MAGAZINE-TYPE EXHIBITION CATALOGUE FOR WESTEC, THIS FIRM IS MFR. OF HEAVY DUTY LUTHERS, HORIZONTAL BORINING (SIC) MACHINES AND PLANERS.

4. BACKGROUND ON COMPANIES AND THEIR PRODUCT LINES WILL FOLLOW IN SEPARATE TELEGRAM, AND TWO COPIES OF UNCLASSIFIED

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"BUYERS GUIDE-MACHINE TOOLS MADE IN TAIWAN - WESTEC '78" ARE BEING AIRMAILED TO PROVIDE FBP WITH DETAILED SPECS OF MACHINE TOOLS BEING EXHIBITED.

5. AS FAIL-SAFE MEASURE, USDOC REQUESTED TO PASS THIS TEL AND BOTH REFTELS TO FOREIGN BUYER COORDINATOR JIM COOK IN SAN FRANCISCO DISTRICT OFFICE.  
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## Message Attributes

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**Review Markings:**  
Sheryl P. Walter  
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20 Mar 2014  
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